





FY 24 Budget



- Grooming Snow -



- Loading Chairlifts -





About the Snow Bowl

- The Snow Bowl is an alpine ski and snow sports area with a historic toboggan chute.
- The Snow Bowl is managed and operated by full-time Camden employees, and annually staffed for the ski season with approx. 70 employees and 70 volunteers.
- The Snow Bowl is a major draw for visitors to Camden. There is also a strong Midcoast contingent that relies on and seeks out the Snow Bowl for winter recreation.
- The Camden Snow Bowl budget is based on a 60-day operating season.
- The Snow Bowl strives to be an asset to the community in a variety of ways. We work to get as many people as possible, especially youth, out on the slopes for a day - and eventually a lifetime - of winter activity enjoyment.





Snow Bowl Statistics

Total Vertical 1,070 feet

Lifts 3 - Triple chairlift, double chairlift and conveyor lift

Other Activities 400-foot-long wooden toboggan chute, snow tubing, snowshoe and winter hiking, fat tire mountain biking

and Nordic ski trails











Staffing and Departments by Budget Line



2 - Full-time Admin (six months)

Lodge/Shop

- 1 Full-time Custodian (five months)
 - 1 Custodian

Rental Shop

- 1 Full-time Technician (16 weeks)
 - 3 Technicians

Toboggan Nationals

2 - Attendants



Kyle Leonard – Rental shop technician

<u>Alpine</u>

- 6 Full-time Mountain Ops (five months)
 - 2 Mountain Ops
 - 25 Ski School Instructors
 - 4 Ski Patrollers
 - 6 Alpine Race Coaches
 - 5 Ticket Sellers
 - 5 Terrain Park Rangers
 - 2 Groomers
 - 7 Lift Attendants
 - 8 Snowmakers
 - 4 Toboggan Chute and Tube Hill Attendants







Volunteers and Roles



Ski Patrol

50 Individuals

Donated: 2,600+ hours

Competition Coaches

3 Individuals
Donated: 200+ hours

Ski School

2 Individuals

Donated: +/- 95 hours



- RJ Polky - Ski Patrol -

Ambassadors

30 Individuals
Donated: 1,800 hours

Social Media/Photography

1 Individual

Donated: +/- 40 hours

Total Hours Donated

5,000 hours





2022-2023 Season Highlights



- Operated for 40+ days with 34" of natural snow and no major snowstorms.
- The Snow Bowl was again a very <u>popular destination</u> for families looking to be <u>outdoors</u>.
- Season pass sales were on average while day ticket sales were down weather dependent
- Fall foliage chairlift ride <u>revenues exceed expectations</u>.
- ❖ We hosted our annual average of 30,000-32,000 **skier visits**.
- Ran another successful one-day Toboggan National event that raised more than \$40,000.





FY 24 Budget Details and Changes



- FY 24 budget is based on FY 23 budget and actuals for a clearer view of a normal winter.
- ❖ Wage lines slight increase across the board
- Vehicle Maintenance line increased due to deferred purchase of a new groomer
 - Forecast to purchase a used groomer in the next few seasons
- Increase in the cost of snowmaking electricity
- Replacing the haul rope on the triple chairlift this summer
- Mountain buildings need maintenance both need new roofs















